

**John Stanzi**  
Chief Operating Officer  
Joined SIAA in 2023

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As the Chief Operating Officer at SIAA, John Stanzi applies his strategic insight and seasoned leadership to enhance the organization's operational framework and ensure its alignment with overarching strategic goals. A pivotal member of the Executive Leadership Team, his responsibilities extend beyond the traditional scope of a COO, encompassing the leadership of SIAA's Book Management Team and SIAA's AccessPlus (Sales Center). John also plays a vital role in fostering a culture of strategic execution and improvement, leading the adoption of the OKR (Objectives and Key Results) methodology across the organization.

John's management philosophy is centered around achieving operational excellence, elevating service delivery, and promoting a culture of accountability and collaboration. His initiative in driving the OKR framework underscores his commitment to making SIAA an agile and results-driven entity.

His extensive experience in the insurance industry includes spearheading growth and strategic integration efforts, laying a solid foundation for initiatives that have strengthened the SIAA ecosystem through operational efficiency, growth, and effective data utilization.

Before his current role, John was the Managing Principal at Epic/Integro insurance brokers, where he led the Risk Management division to achieve over \$1B in premiums across multiple lines, and implemented innovative strategies for captive, program, and risk retention. His depth of expertise in workers' compensation is also evident from his tenure as President of the Diagnostics Division at One Call Care Management and as President of Sedgwick's Casualty division.

John earned his BS in Accountancy from the University of Illinois and completed the Kellogg Management Leadership Program. Residing in the Chicagoland area with his family, John is an enthusiast of the outdoors. He is actively involved in coaching youth sports, enjoys spending time with family and friends, and participates in various volunteer efforts.