



Insurance Journal's Top 20 Agency Partnerships

(Ranked by 2021 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2022 Rank	Agency Partnership/Website	2021 Total P/C Revenue	2021 Total Other than P/C Revenue	2021 Total P/C Premiums Written	2021 Other than P/C Premium	No. of Employees	Main Office
1	SIAA siaa.com	\$1,456,811,303	\$0	\$10,857,968,164	\$0	20,209	Hampton, New Hampshire
2	MarshBerry Connect Platform LLC marshberry.com/platform	\$917,556,522	\$300,609,881	\$7,404,119,080	\$3,353,788,548	6	Woodmere, Ohio
3	Keystone Insurers Group Inc. keystoneinsgrp.com	\$558,373,350	\$92,148,040	\$4,405,312,427	\$1,532,628,864	5,180	Northumberland, Pennsylvania
4	SecureRisk LLC securerisk.com	\$487,104,679	\$51,458,218	\$3,656,059,810	\$680,204,759	10	Tucker, Georgia
5	Renaissance Alliance Insurance Services LLC, renaissanceins.com	\$456,122,144	\$0	\$3,600,000,000	\$0	168	Chicago, Illinois
6	The AC Companies jointheac.com	\$442,063,616	\$4,648,570	\$2,970,919,985	\$5,425,125	14	Concord Township, Ohio
7	First Choice Agents Alliance LLC joinfcaa.com	\$365,512,729	\$0	\$2,588,076,811	\$0	16	Mooresville, North Carolina
8	The Iroquois Group iroquoisgroup.com	\$296,349,571	\$35,000	\$2,241,886,681	\$0	76	Allegany, New York
9	Combined Agents of America LLC combinedagents.com	\$192,287,692	\$17,623,737	\$421,489,771	\$0	11	Austin, Texas
10	Smart Choice smartchoiceagents.com	\$189,334,035	\$8,834,385	\$1,356,465,063	\$39,266,664	74	High Point, North Carolina
11	Pacific Interstate Insurance Brokers piib.com	\$129,456,774	\$0	\$805,345,393	\$0	10	El Dorado Hills, California
12	ISU Insurance Agency Network joinisu.com	\$125,950,000	\$105,320,000	\$9,850,000,000	\$1,700,000,000	5,250	Charleston, South Carolina
13	Brightway Insurance brightway.com	\$107,689,990	\$4,864,374	\$890,800,000	\$29,500,000	350	Jacksonville, Florida
14	Georgia Agency Partners gapins.org	\$106,257,000	\$9,011,000	\$700,076,000	\$83,269,000	1	Statesboro, Georgia
15	Insurors Group LLC insurorsgroup.com	\$102,000,000	\$12,800,000	\$578,000,000	\$190,000,000	339	Dallas, Texas
16	GreatFlorida Insurance greatflorida.com	\$82,492,685	\$235,829	\$633,804,822	\$2,361,943	336	Stuart, Florida
17	Bainswest Inc. bainswest.com	\$62,604,281	\$9,858,464	\$443,314,696	\$122,716,011	458	Owasso, Oklahoma
18	Insurance Associates of America LLC IAANetwork.com	\$61,487,012	\$3,074,188	\$461,152,590	\$24,911,347	22	New Berlin, Wisconsin
19	The Insurance Alliance Network theinsurancealliancenet.com	\$41,705,993	\$0	\$311,222,747	\$0	300	Camp Hill, Pennsylvania
20	PacWest Alliance Insurance Services Inc., pacwestalliance.com	\$33,957,650	\$1,075,326	\$309,889,600	\$49,802,077	300	Fresno, California

Editor's Note: List includes aggregators, clusters, and franchise groups.