



Insurance Journal's Top 20 Agency Partnerships

(Ranked by 2020 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2021 Rank	Agency Partnership	2020 Total P/C Revenue	2020 Total Other than P/C Revenue	2020 Total P/C Premiums Written	2020 Other than P/C Premium	No. of Employees	Main Office
1	SIAA	\$1,307,739,100		\$9,640,817,077		19,355	Hampton, New Hampshire
2	ISU Insurance Agency Network	\$1,061,845,000	\$88,500,000	\$8,320,000,000	\$1,257,705,470	4,950	Charleston, South Carolina
3	MarshBerry Connect Platform LLC	\$626,586,272	\$236,227,881	\$4,879,314,612	\$2,651,745,438	4,811	Woodmere, Ohio
4	Keystone Insurers Group Inc.	\$507,494,842	\$78,521,037	\$4,003,904,079	\$1,051,297,498	4,902	Northumberland, Pennsylvania
5	SecureRisk LLC	\$385,397,032	\$60,817,947	\$3,090,837,921	\$592,254,342	9	Tucker, Georgia
6	First Choice Agents Alliance	\$307,232,311		\$2,420,337,356		16	Mooresville, North Carolina
7	The Iroquois Group	\$258,456,999	\$35,000	\$1,911,903,726		70	Allegany, New York
8	Combined Agents of America LLC	\$169,085,568	\$22,922,314	\$1,263,526,394		5	Austin, Texas
9	Smart Choice	\$163,570,766	\$3,115,828	\$1,116,820,044	\$13,230,217	71	High Point, North Carolina
10	Renaissance Alliance Insurance Services	\$153,790,052		\$939,214,656		73	Southborough, Massachusetts
11	ANE, Agency Network Exchange LLC	\$136,975,882	\$354,062	\$1,200,000,000		7	Monmouth Junction, New Jersey
12	Pacific Interstate Insurance Broker	\$127,328,094		\$787,070,285		8	El Dorado Hills, California
13	United Valley Insurance Services Inc.	\$116,110,921	\$2,322,218	\$967,591,009	\$77,407,281	26	Fresno, California
14	Insurors Group LLC	\$106,000,000	\$14,000,000	\$557,000,000	\$111,000,000	1	Dallas, Texas
15	Brightway Insurance	\$86,941,962	\$3,593,417	\$719,959,733	\$15,428,171	322	Jacksonville, Florida
16	Georgia Agency Partners Inc.	\$85,750,000	\$7,000,000	\$518,000,000	\$65,000,000	1	Statesboro, Georgia
17	GreatFlorida Insurance	\$81,863,662	\$501,214	\$629,097,287	\$2,280,892	391	Stuart, Florida
18	Bainswest Inc.	\$59,372,864	\$14,140,229	\$412,800,728	\$101,624,473	558	Owasso, Oklahoma
19	PacWest Alliance Insurance Services Inc.	\$42,179,572	\$6,374,729	\$338,953,795	\$51,227,133	325	Fresno, California
20	The Insurance Alliance Network	\$40,154,523		\$304,988,034		300	Camp Hill, Pennsylvania

Editor's Note: List includes aggregators, clusters, and franchise groups.