



Insurance Journal's Top 20 Agency Partnerships

(Ranked by 2019 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2020 Rank	Agency Partnership	2019 Total P/C Revenue	2019 Total Other than P/C Revenue	2019 Total P/C Premiums Written	2019 Other than P/C Premium	No. of Employees	Main Office
1	SIAA Inc.	\$1,229,262,753	\$0	\$8,906,866,389	\$0	18,454	Hampton, N.H.
2	ISU Insurance Agency Network	\$734,203,110	\$75,149,500	\$6,023,675,342	\$1,034,770,548	3,826	San Francisco, Calif.
3	MarshBerry Connect Platform LLC	\$532,094,202	\$204,756,861	\$3,812,106,041	\$2,847,239,572	3,862	Woodmere, Ohio
4	Keystone Insurers Group	\$486,530,648	\$78,105,274	\$3,830,949,985	\$1,110,908,617	4,565	Northumberland, Pa.
5	SecureRisk LLC	\$332,287,336	\$48,685,483	\$2,600,303,864	\$536,793,220	9	Tucker, Ga.
6	The Iroquois Group	\$222,509,367	\$37,500	\$1,637,712,304	\$0	65	Allegany, N.Y.
7	Combined Agents of America	\$153,330,042	\$5,565,344	\$1,200,082,690	\$42,385,574	5	Austin, Texas
8	Smart Choice	\$137,413,366	\$2,604,463	\$1,003,724,957	\$0	65	High Point, N.C.
9	Renaissance Alliance Insurance Services LLC	\$133,572,544	\$0	\$791,228,099	\$0	87	Wellesley, Mass.
10	Pacific Interstate Insurance Brokers	\$118,047,721	\$2,366,750	\$739,211,203	\$0	10	El Dorado Hills, Calif.
11	United Valley Insurance Services Inc.	\$109,068,416	\$2,479,758	\$948,421,009	\$82,658,584	25	Fresno, Calif.
12	ANE (Agency Network Exchange LLC)	\$109,017,436	\$354,062	\$1,062,480,499	\$0	7	Monmouth Junction, N.J.
13	Insurers Group LLC	\$97,000,000	\$500,000	\$500,000,000	\$250,000,000	562	College Station, Texas
14	Brightway Insurance	\$78,728,871	\$1,659,345	\$595,609,957	\$11,267,811	274	Jacksonville, Fla.
15	GreatFlorida Insurance	\$75,035,441	\$522,613	\$576,624,462	\$2,090,452	358	Stuart, Fla.
16	Georgia Agency Partners Inc.	\$75,000,000	\$7,000,000	\$500,000,000	\$63,000,000	1	Statesboro, Ga.
17	Networked Insurance Agents	\$62,376,754	\$0	\$337,435,108	\$0	111	Grass Valley, Calif.
18	Bainswest Inc.	\$54,116,094	\$8,261,028	\$384,724,889	\$122,356,858	427	Owasso, Okla.
19	PacWest Alliance Insurance Services Inc.	\$38,725,300	\$5,303,300	\$332,634,939	\$38,500,000	290	Fresno, Calif.
20	The Insurance Alliance Network	\$35,695,894	\$0	\$268,676,757	\$0	260	Camp Hill, Pa.

Editor's Note: List includes aggregators, clusters, and franchise groups.