



## Insurance Journal's Top 20 Agency Partnerships

(Ranked by 2017 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2018 Rank	Last Year	Agency Partnership	2017 Total P/C Revenue	2017 Total Other than P/C Revenue	2017 Total P/C Premiums Written	2017 Other than P/C Premium	No. of Employees	Main Office
1	1	SIAA Inc.	\$1,087,318,445	N/A	\$7,400,460,019	N/A	17,302	Hampton, N.H.
2	2	ISU Insurance Agency Network	\$468,151,000	\$57,898,000	\$3,829,000,000	\$769,000,000	2,587	San Francisco, Calif.
3	3	Keystone Insurers Group	\$406,441,318	\$73,847,223	\$3,387,010,987	\$1,107,368,834	3,518	Northumberland, Pa.
4	4	SecureRisk	\$279,857,933	\$23,051,643	\$2,119,169,260	\$288,145,533	10	Tucker, Ga.
5	5	Iroquois Group Inc.	\$174,104,631	N/A	\$1,159,294,874	N/A	65	Allegany, N.Y.
6	6	Combined Agents of America LLC	\$116,344,805	\$12,738,713	\$807,077,320	N/A	8	Austin, Texas
7	7	Renaissance Alliance Insurance Services LLC	\$102,566,569	\$625,114	\$614,327,991	\$3,256,881	101	Wellesley, Mass.
8	10	United Valley Insurance Services	\$98,156,339	\$9,309,972	\$785,250,711	\$232,749,289	28	Fresno, Calif.
9	11	Smart Choice	\$91,327,000	\$552,000	\$745,000,000	N/A	51	Kernersville, N.C.
10	9	Insurors Group LLC	\$87,249,000	\$4,339,950	\$478,913,706	\$66,392,000	395	College Station, Texas
11	12	Georgia Agency Partners Inc.	\$64,870,000	\$7,000,000	\$405,557,000	\$58,000,000	1	Statesboro, Ga.
12	8	Pacific Interstate Insurance Brokers	\$62,500,000	N/A	\$700,000,000	N/A	10	El Dorado Hills, Calif.
13	13	GreatFlorida Insurance Holding Corp.	\$59,080,860	\$10,213,776	\$472,860,000	\$683,255	513	Stuart, Fla.
14	14	Brightway Insurance	\$55,128,722	\$1,233,896	\$455,275,865	\$9,050,658	227	Jacksonville, Fla.
15	15	United Agencies Inc.	\$47,231,597	\$8,632,487	\$369,609,407	\$146,313,338	385	Pasadena, Calif.
16	18	Fiesta Auto Insurance Center	\$43,788,251	\$5,400,000	\$411,761,755	\$2,558,493	27	Las Vegas, Nev.
17	16	Networked Insurance Agents	\$42,495,943	N/A	\$248,696,656	N/A	108	Grass Valley, Calif.
18	17	Bainswest Inc.	\$40,210,000	\$8,445,520	\$287,721,430	\$123,440,000	270	Owasso, Okla.
19	20	PacWest Alliance Insurance Services Inc.	\$34,452,159	\$2,676,963	\$308,925,926	\$38,242,329	289	Fresno, Calif.
20	19	The Insurance Alliance of Central Pennsylvania Inc.	\$34,402,655	N/A	\$259,402,670	N/A	252	Camp Hill, Pa.

Editor's Note: List includes aggregators, clusters, and franchise groups.